



2023 Annual Report for Nantucket PowerChoice

For calendar year 2023, the Town of Nantucket submitted the following Annual Report to the Massachusetts Department of Public Utilities (DPU) for Nantucket PowerChoice.

The content of the Annual Report is stipulated by the DPU and is comprised of the following attachments:

- **Attachment III.C: Public Access** - Illustrates how the Town of Nantucket provided access to program information during the year.
- **Attachment IV.A: Organizational Structure** - Shows how program administration responsibilities are divided between the Town, the Town's aggregation consultant, and the program's electricity supplier.
- **Attachment IV.B.1.c: Equitable Treatment of Customer Classes** - Describes any variances in treatment between customer classes.
- **Attachment IV.B.2: Procurement of Supply** - Presents the timeline of any electricity supply procurement undertaken during the year.
- **Attachment IV.B.6.a: Representative Opt-Out Notification** - Provides a representative Opt-Out Notification (automatic enrollment notification) from the calendar year. The Opt-Out Notification is sent by mail to new electricity account holders in Nantucket to notify them of their eligibility for automatic enrollment in the program.
- **Attachment IV.B.6.b: Representative Notice of Product Change** - Provides a representative notice of a product change, if such a notice was issued during the year.
- **Attachment IV.B.7.b.i: Annual Product Information** - For each program option, provides details around price components, renewable energy content, and average number of accounts enrolled. Also provides the electricity supplier name and electricity supply contract price term.
- **Attachment IV.B.7.b.ii: Annual Product Rate Component Information** - Includes the total revenue for each rate component for the year.

Town of Nantucket
2023 Municipal Aggregation Annual Report
November 1, 2024

Attachment III.C Public Access

| Table III.C - Public Access to Plan/Ongoing Program Information | |
|--|---|
| Location | Description |
| Municipal website | Access to the Plan and detailed program information was provided through a link to the program website. Program announcements were posted on the home page. |
| Program website | The program website (NantucketPower.org) provided access to the Plan and other program documents, detailed product information, and contact information for both the program supplier and the consultant, MassPowerChoice, which was responsible for customer support. The site also featured easily accessible options for prospective customers to enroll and for current participants to change their program options or opt out of the program if desired. |
| Communication vehicles/ Outreach activities | |
| Mailings | Throughout the year, new utility Basic Service customers were sent Opt-Out Notices informing them of the program, their upcoming automatic enrollment, and the methods for opting out or selecting an optional product. |

Attachment IV.A Organizational Structure

| Table IV.A – Organizational Structure | | | |
|---|--------------------------|-------------------|-----------------|
| Core Functions | Performing Entity | | |
| | Municipality | Consultant | Supplier |
| Liaisons/Representatives/Agents | | | |
| Municipal Representative/Agent before Department | | X | |
| Liaison with DOER | | X | |
| Liaison with Electric Distribution Companies | | X | |
| Plan Elements | | | |
| Procurement of Supply | | X | |
| Product Determination | X | | |
| Other Funding/Costs | X | | |
| Customer Enrollment | | | X |
| Customer Notifications/Outreach/ Education | X | X | |
| Ongoing Program Information | X | X | |
| Program Termination | X | | |
| Annual Reports | | X | |
| Customer Service | | X | |

Municipal contact for Department correspondence:

Lauren M. Sinatra
(508) 325-5379
lsinatra@nantucket-ma.gov

Customer Service:

Municipality:
Lauren M. Sinatra
(508) 325-5379
lsinatra@nantucket-ma.gov

Consultant:
MassPowerChoice
844-241-8598
nantucket@masspowerchoice.com

Supplier:
First Point Power
888-875-1711

Attachment IV.B.1.c Equitable Treatment of Customer Classes

| Table IV.B.1.c Equitable Treatment of Customer Classes | | | | | |
|--|--|--|--------------------------------|----------------------------------|--|
| Plan Element | | | | | |
| Procurement of Supply (§ IV.B.2) | Product Rate Setting/Renewable Energy Content (§ IV.B.3) | Other Funding Sources/Costs (§ IV.B.4) | Customer Enrollment (§ IV.B.5) | Customer Notification (§ IV.B.6) | Ongoing Program Information (§ IV.B.7) |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

Table IV.B.1.c identifies the Plan elements for which there may be variances in the treatment between customer classes or subclasses. Those variances in treatment are described below.

Medium/Large commercial and industrial customers enrolling in the Program after Program launch may be offered a market-based price rather than the contract price. Such differential treatment is equitable because these customers have more choices in the marketplace and impose greater costs on the Program than other customers when they join after Program launch.

Customers that previously opted out and later wish to re-enroll in the Program may be offered a market-based price. This differential treatment is equitable because these customers previously made a choice not to participate in the Program and as a result their load was no longer planned for by the electricity supplier.

Attachment IV.B.2 Procurement of Supply

| Table IV.B.2 - Procurement of Supply | |
|--------------------------------------|----------|
| Procurement Steps | Timeline |
| Issue RFQs/RFPs | N/A |
| Evaluate/Select Bids | N/A |
| Negotiate/Execute Contracts | N/A |

Attachment IV.B.6.a Representative Opt-Out Notification



TOWN OF NANTUCKET MUNICIPAL ELECTRICITY AGGREGATION PROGRAM NOTIFICATION LETTER

October 30, 2023

Dear Nantucket Electric Service Customer:

This letter contains important information about your electric bill. The Town of Nantucket has an electricity aggregation program, **Nantucket PowerChoice**. The program offers choices and long-term, stable electricity prices* while also supporting the development of new solar electricity projects on Nantucket through the Nantucket Local Solar Rebate Program. Building new solar projects on Nantucket helps to reduce our reliance on fossil fuels during peak electricity use periods, which can bring down electricity costs for everyone.

If you received this letter, you will be AUTOMATICALLY enrolled in Nantucket PowerChoice, unless you choose not to participate. Your opt-out request must be postmarked by December 2, 2023, to avoid automatic enrollment in the program.

Electricity aggregation is a form of group purchasing in which the Town selects an electricity supplier on behalf of residents and businesses. Through a competitive bidding process, the Town has secured a contract with **First Point Power**. However, National Grid remains Nantucket's electric utility and will continue to deliver electricity, fix power outages, provide customer service, and handle billing.

- **If you participate:** You will see First Point Power and the program price under Supply Services on your first National Grid bill after you are enrolled. Delivery charges will be unaffected.
- **If you do not participate:** You will remain on National Grid's Basic Service price.

Program Benefits

More Choices - The program gives you two alternatives to National Grid's Basic Service: 1) *PowerChoice*, which meets state minimum renewable electricity requirements, and 2) *PowerChoice Green*, which provides 100% of your electricity from renewable sources. You will be automatically enrolled in *PowerChoice*, but you may upgrade to *PowerChoice Green*. Both options support the Nantucket Local Solar Rebate Program. (*Details on back.*)

Price stability - Nantucket *PowerChoice* prices are fixed until November 2024, while National Grid's prices change seasonally.

Transparency - The competitive procurement process ensures a transparent alternative to National Grid's Basic Service and other offers in the marketplace, with no hidden costs.

Your Relationship with National Grid

Your primary relationship for electricity will remain with National Grid: Your bill will continue to come from National Grid, you will continue to send bill payments to National Grid and call National Grid if your power goes out, and if you are on a budget plan or are eligible for a low-income rate or fuel assistance, you will continue to receive those benefits.

* Nantucket *PowerChoice* offers the potential for savings compared with the average of National Grid's Basic Service prices. However, because future National Grid prices are not known, savings cannot be guaranteed.



**Your New Electricity
Supply Price
11.065 ¢/kWh**

It typically takes a couple of billing cycles for this price to appear on your bill. The price is fixed until your November 2024 meter read. Compare to National Grid's prices on the back. ▶

Get More Information

1-844-241-8598

NantucketPower.org

nantucket@masspowerchoice.com

Don't Want to Participate?

You don't have to. There is no penalty or fee to opt out of Nantucket *PowerChoice*, and you may opt out at any time.

If you choose not to participate, you will remain with National Grid's Basic Service price.

To opt out, do one of the following. To avoid automatic enrollment, submit or postmark your opt-out request by **December 2, 2023**:

- ▶ Sign & return the enclosed reply card
- ▶ Opt out online at NantucketPower.org
- ▶ Call customer support at **1-844-241-8598**

Program Options & Pricing

The Commonwealth of Massachusetts requires that all electricity supply products include a minimum of 59.2% from renewable energy resources in 2023. *PowerChoice* meets the minimum requirement. *PowerChoice Green* exceeds that requirement by providing 100% renewable electricity. Participation in both options supports the Nantucket Local Solar Rebate Program and local solar energy on Nantucket.

| | Automatic enrollment: PowerChoice | Optional / available by request: PowerChoice Green | If you opt out: National Grid's Basic Service |
|---------------------------------|---|--|--|
| Enrollment | If you do nothing, you will be automatically enrolled in <i>PowerChoice</i> . | To upgrade to <i>PowerChoice Green</i> , call customer support at 1-844-241-8598. | If you opt out, you will remain on National Grid's Basic Service. |
| Renewable Energy Content | Meets minimum Massachusetts renewable energy requirements. | 100% renewable energy from premium renewable energy projects in the New England region (MA Class I RECs). | Meets minimum Massachusetts renewable energy requirements. |
| Rate Term | Enrollment – November 2024 | Enrollment – November 2024 | November 1, 2023 – July 31, 2024 ** |
| Residential | 11.065 ¢/kWh* | 14.001 ¢/kWh* | 18.213 ¢/kWh |
| Commercial | 11.065 ¢/kWh* | 14.001 ¢/kWh* | 17.262 ¢/kWh |
| Industrial | 11.065 ¢/kWh* | 14.001 ¢/kWh* | 20.840 ¢/kWh (November 1, 2023 - January 31, 2024**) |
| Exit Terms | Leave any time. No exit charge. | Leave any time. No exit charge. | Leave any time. No exit charge. However, industrial customers only (rates G-2 and G-3) on the fixed-price Basic Service option may receive a billing adjustment, which may be either a credit or a charge. |

* Prices include a 0.1 ¢/kWh administrative fee and an extra 0.1 ¢/kWh to support Nantucket's local Solar Rebate Program and the purchase and retirement of renewable energy certificates (RECs) from the Nantucket High School wind turbine for program participants.

** National Grid's fixed Basic Service prices change seasonally. They will next change on August 1, 2024, for residential and commercial accounts and February 1, 2024, for industrial accounts.

Frequently Asked Questions

Why did the Town launch an aggregation? Municipal Aggregation was unanimously approved at the 2016 Annual Town Meeting (Article 104) as a way to help the local community to save money and protect against dramatic seasonal price swings that have been difficult to predict and challenging for many to manage. Aggregation can also deliver greener power more cost effectively, including from island renewable energy sources through the Nantucket Local Solar Rebate Program. Learn more here: www.nantucket-ma.gov/solarrebate.

I have signed my own contract with an electricity supplier. What should I do? If you received this letter and you *also* have an existing electricity supply contract that you wish to preserve, **you should opt out of the program**. Failure to opt out will result in your enrollment in the program and could trigger penalties from your current electricity supplier.

I have a tax-exempt account. How can I retain my account's tax-exempt status? Taxes will be billed as part of the program's power supply charge. Customers are responsible for identifying and requesting an exemption from the collection of any tax by providing appropriate tax-exemption documentation to First Point Power. Visit NantucketPower.org for more information.

If you have any additional questions, please do not hesitate to reply to me directly or contact program customer support at nantucket@masspowerchoice.com or 1-844-241-8598. Our Town consultants, MassPowerChoice, will be happy to help you.

Lauren Sinatra, Energy Coordinator, Town of Nantucket
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2 Fairgrounds Road, Nantucket, MA 02554

Attachment IV.B.6.b Representative Notification of Product Change

There was no price or product change in the year 2023.

Attachment IV.B.7.b.i Annual Product Information

| Table IV.B.7.b.i Annual Product Information – All customer classes | | | |
|---|-------------------|----------------------------------|-----------------------------------|
| 2023 | | PowerChoice (Default) | PowerChoice Green (Opt-In) |
| Rate Components (in \$/kWh) | | | |
| Supply and Renewable Energy Content | | | |
| | | 0.10865 | 0.13801 |
| Consultant Services | | | |
| | | 0.00100 | 0.00100 |
| Municipality Services | | | |
| | | 0.00100 | 0.00100 |
| TOTAL | | | |
| | | 0.11065 | 0.14001 |
| Renewable Energy Content (in % of total) | | | |
| Required | | | |
| | | 59.17 | 59.17 |
| Voluntary | MA Class I | 0.00 | 82.00 |
| TOTAL | | | |
| | | 59.17 | 141.17 |
| Supplier Name | | | |
| | | First Point Power, LLC | First Point Power, LLC |
| Effective Dates | | | |
| | | November 2021 – November 2024 | November 2021 – November 2024 |

| Table IV.B.7.b.i Annual Product Information – All customer classes | | | | |
|---|----------------------------------|-------------|---------------------------------------|------------|
| 2023 | PowerChoice (Default) | | PowerChoice Green (Opt-In) | |
| Participants | # | kWh | # | kWh |
| Residential | 10,060 | 100,228,756 | 133 | 1,024,696 |
| Low-Income | 114 | 1,028,389 | 1 | 578 |
| Small Commercial & Industrial | 1,076 | 15,336,182 | 23 | 938,306 |
| Large Commercial & Industrial | 43 | 11,117,530 | 2 | 453,920 |
| TOTAL | 11,293 | 127,710,857 | 159 | 2,417,500 |

Attachment IV.B.7.b.ii Annual Product Rate Component Information

| Table IV.B.7.b.ii – Annual Product Rate Component Information | |
|---|-----------------|
| Rate Component | Revenue (in \$) |
| Supply and Renewable Content | 14,209,424 |
| Consultant Services | 130,128 |
| Municipality Services | 130,128 |

Descriptions:

Supply and Renewable Content

The Supply and Renewable Content rate component covers the cost of the products and services necessary to provide firm power supply to program participants, including:

- electrical energy;
- capacity;
- reserves;
- ancillary services;
- transmission services;
- the cost of distribution system losses; and
- congestion management.

This rate component also covers the cost of Renewable Energy Certificates (RECs), including:

- RECs needed to meet the requirements of state law; and
- additional RECs above state requirements as specified by the Town.

Consultant Services

The Consultant Services rate component covers the costs of administering the program, including:

- representing the Town before the Department of Public Utilities, including securing regulatory approvals and maintaining regulatory compliance;
- conducting procurements for electricity supply as needed;
- providing customer support by telephone and email;
- providing public education, including through in-person events, printed communications (signs, banners, brochures), electronic communications (video, slides), and social media;

- developing and maintaining a comprehensive, branded program website, including ongoing updates to ensure regulatory compliance;
- receiving customer requests to enroll, change program options, or opt-out; forwarding those requests to the electricity supplier; and monitoring implementation;
- overseeing periodic automatic-enrollment mailings to new customers;
- monitoring electricity supplier performance;
- monitoring electricity market and regulatory developments; and
- preparing reports to the Department of Public Utilities and the Town.

Municipality Services

The Municipality Services rate component was used to provide financial incentives for the installation of residential solar projects for aggregation participants through the Nantucket Solar Rebate program and to purchase and retire MA Class I RECs generated by the Nantucket High School wind turbine on behalf of aggregation participants.

Attachment IV.B.7.b.iii Annual Voluntary Renewable Energy Content Information

| Table IV.B.7.b.iii – Voluntary Annual Renewable Energy Information | |
|---|-------------------------|
| Category of Renewable Energy | MWh/Certificates |
| MA Class I | 1,982 |

Mechanism by which the purchases/retirements were tracked:

MA Class I

NEPOOL Generation Information System.