

2023 Annual Report for Lincoln Green Energy Choice

For calendar year 2023, the Town of Lincoln submitted the following Annual Report to the Massachusetts Department of Public Utilities (DPU) for Lincoln Green Energy Choice.

The content of the Annual Report is stipulated by the DPU and is comprised of the following attachments:

- **Attachment III.C: Public Access** - Illustrates how the Town of Lincoln provided access to program information during the year.
- **Attachment IV.A: Organizational Structure** - Shows how program administration responsibilities are divided between the Town, the Town's aggregation consultant, and the program's electricity supplier.
- **Attachment IV.B.1.c: Equitable Treatment of Customer Classes** - Describes any variances in treatment between customer classes.
- **Attachment IV.B.2: Procurement of Supply** - Presents the timeline of any electricity supply procurement undertaken during the year.
- **Attachment IV.B.6.a: Representative Opt-Out Notification** - Provides a representative Opt-Out Notification (automatic enrollment notification) from the calendar year. The Opt-Out Notification is sent by mail to new electricity account holders in Lincoln to notify them of their eligibility for automatic enrollment in the program.
- **Attachment IV.B.6.b: Representative Notice of Product Change** - Provides a representative notice of a product change, if such a notice was issued during the year.
- **Attachment IV.B.7.b.i: Annual Product Information** - For each program option, provides details around price components, renewable energy content, and average number of accounts enrolled. Also provides the electricity supplier name and electricity supply contract price term.
- **Attachment IV.B.7.b.ii: Annual Product Rate Component Information** - Includes the total revenue for each rate component for the year.

Town of Lincoln
 2023 Municipal Aggregation Annual Report
 November 1, 2024

Attachment III.C Public Access

Table III.C - Public Access to Plan/Ongoing Program Information	
Location	Description
Municipal website	Access to the Plan and detailed program information was provided through a link to the program website. Program announcements were posted on the home page.
Program website	The program website (https://LincolnGreenEnergyChoice.com/) provided access to the Plan and other program documents, detailed product information, and contact information for both the program supplier and the consultant, MassPowerChoice, which was responsible for customer support. The site also featured easily accessible options for prospective customers to enroll and for current participants to change their program options or opt out of the program if desired.
Communication vehicles/ Outreach activities	
Community email list	Program updates, a including price-change notification, were sent to the <i>Lincoln Talk</i> email list.
Announcement to local/ regional media	Program updates, including a price-change notification, were sent to the <i>Concord Journal</i> and the <i>Lincoln Squirrel</i> .
Physical posting in municipal buildings	Program updates, including a price-change notification, were posted on the bulletin boards at Lincoln Town Hall, at the Council on Aging Bulletin Bemis Hall, and in the Public Safety building.
Mailings	Throughout the year, new utility Basic Service customers were sent Opt-Out Notices informing them of the program, their upcoming automatic enrollment, and the methods for opting out

	<p>or selecting an optional product.</p> <p>In December 2023, a notice of program price change and automatic enrollment renewal was sent to customers.</p>
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Attachment IV.A Organizational Structure

Table IV.A – Organizational Structure			
Core Functions	Performing Entity		
	Municipality	Consultant	Supplier
Liaisons/Representatives/Agents			
Municipal Representative/Agent before Department		X	
Liaison with DOER		X	
Liaison with Electric Distribution Companies		X	
Plan Elements			
Procurement of Supply		X	
Product Determination	X		
Other Funding/Costs	X		
Customer Enrollment			X
Customer Notifications/Outreach/ Education	X	X	
Ongoing Program Information	X	X	
Program Termination	X		
Annual Reports		X	
Customer Service		X	

Municipal contact for Department correspondence:

Dan Pereira, Assistant Town Administrator
781-259-2601
pereirad@lincolntown.org

Customer Service:

Municipality:

Dan Pereira, Assistant Town Administrator
781-259-2601
pereirad@lincolntown.org

Consultant:

MassPowerChoice
844-651-8919
support@lincolngreenenergychoice.com

Supplier:

First Point Power
888-875-1711

Attachment IV.B.1.c Equitable Treatment of Customer Classes

Table IV.B.1.c Equitable Treatment of Customer Classes					
Plan Element					
Procurement of Supply (§ IV.B.2)	Product Rate Setting/Renewable Energy Content (§ IV.B.3)	Other Funding Sources/Costs (§ IV.B.4)	Customer Enrollment (§ IV.B.5)	Customer Notification (§ IV.B.6)	Ongoing Program Information (§ IV.B.7)
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Table IV.B.1.c identifies the Plan elements for which there may be variances in the treatment between customer classes or subclasses. Those variances in treatment are described below.

Medium/Large commercial and industrial customers enrolling in the Program after Program launch may be offered a market-based price rather than the contract price. Such differential treatment is equitable because these customers have more choices in the marketplace and impose greater costs on the Program than other customers when they join after Program launch.

Customers that previously opted out and later wish to re-enroll in the Program may be offered a market-based price. This differential treatment is equitable because these customers previously made a choice not to participate in the Program and as a result their load was no longer planned for by the electricity supplier.

Attachment IV.B.2 Procurement of Supply

Table IV.B.2 - Procurement of Supply	
Procurement Steps	Timeline
Issue RFQs/RFPs	March 9, 2023, and April 18, 2023
Evaluate/Select Bids	May 2, 2023
Negotiate/Execute Contracts	May 2, 2023

Attachment IV.B.6.a Representative Opt-Out Notification



TOWN OF LINCOLN LINCOLN GREEN ENERGY CHOICE TOWN ELECTRICITY AGGREGATION PROGRAM NOTIFICATION LETTER



September 29, 2023

Dear Lincoln Electricity Service Customer,

I am writing to tell you about the Town electricity program: **Lincoln Green Energy Choice**. This program will increase the amount of renewable energy in your electricity by 32%. You may also choose to receive all of your electricity from renewable sources or an additional 2%.

If you received this letter and you do nothing, you will be AUTOMATICALLY enrolled in the Lincoln Green Energy Choice program.

Your opt-out request must be postmarked by November 1, 2023, to avoid automatic enrollment in the program.

If you do not opt out, you will be enrolled in Lincoln Standard Green at a price of 22.316 ¢/kWh, and you will receive 32% additional renewable electricity.

The program is a form of group electricity purchasing known as electricity aggregation. In an aggregation, the Town uses the bulk purchasing power of the community to choose an electricity supplier for the community and to determine the amount of renewable energy in the community's electricity supply.

Lincoln has signed a contract with First Point Power to supply the Town with electricity that provides an additional 32% of your electricity from premium renewable energy sources in the New England region (MA Class I RECs) over and above the minimum renewable energy required by state law. You may also choose to receive 100% renewable electricity (100% MA Class I RECs) or to receive an additional 2% (2% MA Class I RECs) in addition to the minimum required. Please see the back of this letter for pricing information.

This Lincoln Green Energy Choice price will be used to calculate the Supply portion of your Eversource bill, and it will not change until January 2024. This price stability makes the program different from Eversource's Basic Service, which you have now.

With Eversource's Basic Service, the price used to calculate the Supply portion of your Eversource bill changes every 6 months (for residential and small business accounts) or 3 months (for large business accounts). Price stability also makes the program different from many commercial offers that you may receive by mail or by phone. **NOTE: There is no guarantee of savings over the full term of the contract with First Point Power compared with Eversource's Basic Service price.**

IF YOU PARTICIPATE

- If you participate, Eversource will remain your electric utility. You will continue to receive your electric bill from them and call them if the power goes out. But you will see First Point Power listed as your electricity supplier on the Supply portion of your Eversource bill, and the program price will be used to calculate the Supply charges on your bill.
- If you do not participate, the Supply charge portion of your Eversource bill will continue to be calculated using the Eversource Basic Service price.

If you are eligible for a low-income delivery rate or fuel assistance, you will continue to receive those benefits as a participant in Lincoln Green Energy Choice.

CUSTOMER SUPPORT

1-844-651-8919
support@LincolnGreenEnergyChoice.com
LincolnGreenEnergyChoice.com

DON'T WANT TO PARTICIPATE?

You don't have to. You may opt out at any time with no penalty or fee.

To opt out before the program begins, do one of the following before **November 1, 2023**:

- ▶ Sign & return the enclosed reply card (must be postmarked by **November 1, 2023**), call customer support at **1-844-651-8919**, or opt out online at **LincolnGreenEnergyChoice.com**.

To opt out in the future, do one of the following at any time:

- ▶ Call customer support at **1-844-651-8919**, or opt out online at **LincolnGreenEnergyChoice.com**.

PROGRAM OPTIONS & PRICING

You will be automatically enrolled in **Lincoln Standard Green**. If you would like to change to a different option, visit LincolnGreenEnergyChoice.com or call customer support with Lincoln’s program consultants at 1-844-651-8919. The Commonwealth of Massachusetts requires that all electricity supply products include a minimum of 59.2% from renewable energy resources in 2023. All Lincoln Green Energy Choice options exceed this requirement.

Lincoln Green Energy Choice options:	You will be enrolled here ▼			If you do not wish to participate:
	Lincoln Standard Green <i>(automatic enrollment)</i>	Lincoln 100% Green** 100% renewable energy from New England <i>(option available by request)</i>	Lincoln Basic <i>(option available by request)</i>	Eversource’s Basic Service*** <i>(if you opt out)</i>
Prices	22.316 ¢/kWh*	24.018 ¢/kWh*	21.206 ¢/kWh*	16.078 ¢/kWh - residential 15.899 ¢/kWh - sm. business 15.614 ¢/kWh - lg. business
Price period	January 2023 - January 2024	January 2023 - January 2024	January 2023 - January 2024	July 1, 2023 - December 31, 2023, residential & small business. October 1, 2023 - December 31, 2023, large business.
Renewable energy content				
From premium renewable resources in the New England region (MA Class I RECs), added by Lincoln	32%	78%	2%	-
From premium renewable resources in the New England region (MA Class I RECs), required by state law	22%	22%	22%	22%
Additional renewable or clean energy required by state law	37.2%	37.2%	37.2%	37.2%

* Prices include a \$0.001/kWh administrative fee. Program prices could increase as a result of a change in law that results in a direct, material increase in costs during the term of the electricity supply agreement.
 ** Lincoln 100% Green includes the minimum amount of MA Class I RECs required by law each year plus the additional amount needed to reach 100%. Lincoln’s electricity supplier must also purchase other renewable energy to meet state requirements. As a result, the total of the renewable amount for Lincoln 100% Green exceeds 100%.
 *** Exit terms for Eversource’s Basic Service: No penalty charge. However, large C&I (rates G-3, T-2, and WR) and street lighting customers on the fixed-price Basic Service option may receive a billing adjustment, which may be either a credit or a charge.

FREQUENTLY ASKED QUESTIONS

I have signed my own contract with an electricity supplier. What are my options? If you have signed a contract and also received this letter, you may have signed your contract after this mailing list was created. To stay in your contract and to avoid potential early termination fees, you need to opt out of this program by the deadline. Otherwise, you will be automatically enrolled in this program.

I have a tax-exempt account. How can I retain my account’s tax-exempt status? Taxes will be billed as part of the program’s power supply charge. Customers are responsible for identifying and requesting an exemption from the collection of any tax by providing appropriate tax-exemption documentation to First Point Power. Visit LincolnGreenEnergyChoice.com for information on where to submit your documentation.

If you have any additional questions, please visit LincolnGreenEnergyChoice.com, and do not hesitate to contact customer support at support@LincolnGreenEnergyChoice.com or 1-844-651-8919. Our Town consultants will be happy to help you.

Attachment IV.B.6.b Representative Notification of Product Change



**A NOTIFICATION FROM THE TOWN OF LINCOLN
ABOUT A CHANGE IN YOUR ELECTRICITY SUPPLY PRICE**



December 8, 2023

Dear Lincoln Green Energy Choice Participant,

This notice contains important information about a price change on your Eversource electric bill.

Your electricity account is currently enrolled in Lincoln Green Energy Choice, the Town's electricity program, in the **Lincoln Standard Green** option. Beginning in January, a new electricity supply contract with First Point Power will go into effect. **The new contract will bring three changes:**

- 1. A lower price - Your new electricity Supply price will be 16.093 ¢/kWh.**
Your new price is more than 5 cents/kWh lower than your current price of 22.316 ¢/kWh and also lower than Eversource's upcoming Basic Service price of 17.251 ¢/kWh, which will take effect on January 1. *Because Eversource's future prices are not known, future savings compared with Eversource cannot be guaranteed.*
- 2. More support for new renewable electricity in New England** - Through the program, you already receive an additional 32% of your electricity from renewable resources, in addition to the minimum amount required by law. With the new contract, **that additional amount increases to 38% in 2024 and 44% in 2025.**
- 3. Two years of price stability** - Your new electricity Supply price is fixed for 24 months and will not change from January 2024 - January 2026.

Your options:

- ▶ **Take no action and remain in Lincoln Green Energy Choice.** If you wish to continue participating in Lincoln Green Energy Choice at the Lincoln Standard Green level, no action is required. Your enrollment will renew automatically at the new, lower price in January 2024. You will first see the new price on your February 2024 Eversource electric bill.
- ▶ **Change to another option in the program.** You may choose to opt up to Lincoln 100% Green and receive 100% renewable electricity or opt down to Lincoln Basic and receive just an additional 2% of your electricity from renewable resources.
- ▶ **Leave the program with no penalty or fee.** You are free to either return to Eversource's Basic Service pricing or sign your own contract with an electricity supplier.

To make a change, visit LincolnGreenEnergyChoice.com or contact customer support with Lincoln's program consultants at 1-844-651-8919. Please have your Eversource electricity account number ready when you call.

(More information on the back. ▶)

Your options in Lincoln Green Energy Choice

The chart below can help you decide whether to remain enrolled in your current option, change to another option, or opt out and return to Eversource’s Basic Service. To make a change, visit LincolnGreenEnergyChoice.com or contact customer support with Lincoln’s program consultants at 1-844-651-8919.

The Commonwealth of Massachusetts requires that all electricity supply products include a minimum of 62% from renewable energy resources in 2024, 63% in 2025, and 69% in 2026. All Lincoln Green Energy Choice options exceed this requirement.

Lincoln Green Energy Choice options:	You are enrolled here ▼			If you do not wish to participate:
	Lincoln Standard Green +38% to 44% <i>from new renewable resources in the New England region</i>	Lincoln 100% Green <i>100% from new renewable resources in the New England region</i>	Lincoln Basic <i>+2% from new renewable resources in the New England region</i>	Eversource's Basic Service <i>if you opt out</i>
Price	16.093 ¢/kWh*	17.348 ¢/kWh*	14.631 ¢/kWh*	17.251 ¢/kWh - Residential 17.587 ¢/kWh - Small business 19.098 ¢/kWh - Large business
Price period	January 2024 - January 2026	January 2024 - January 2026	January 2024 - January 2026	January 1 - July 31, 2024, residential & small business. January 1 - April 30, 2024, large business.
Renewable energy From new resources in the New England region (MA Class I RECs)**				
Added by Lincoln	38% - 2024 44% - 2025	76% - 2024 73% - 2025	2% - 2024 2% - 2025	-
Required by state law	24% - 2024 27% - 2025	24% - 2024 27% - 2025	24% - 2024 27% - 2025	24% - 2024 27% - 2025
Total from new resources in the New England region (MA Class I RECs)	62% - 2024 71% - 2025	100% - 2024 100% - 2025	26% - 2024 29% - 2025	24% - 2024 27% - 2025
From other clean or renewable resources, required by state law***	38% - 2024 36% - 2025	38% - 2024 36% - 2025	38% - 2024 36% - 2025	38% - 2024 36% - 2025
Exit terms	Leave any time. No exit charge.	Leave any time. No exit charge.	Leave any time. No exit charge.	Leave any time. No exit charge. However, large business customers may receive a billing adjustment charge or credit.

* Prices include a \$0.001/kWh administrative fee. Program prices could increase as a result of a change in law that results in a direct, material increase in costs during the term of the electricity supply agreement.
 ** The renewable energy added by the Town of Lincoln in the three program options is from new resources in the New England region (MA Class I RECs), which are renewable energy projects built in 1998 or later and which are primarily wind and solar energy projects but can be other types of technologies. Lincoln’s contract specifically excludes facilities that burn biomass.
 *** These other resources include waste-to-energy, nuclear, and large hydro projects, among others.

► **For more information or to ask questions, please visit LincolnGreenEnergyChoice.com or contact customer support with Lincoln’s program consultants at 1-844-651-8919.**



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December 8, 2023

Dear Lincoln Green Energy Choice Participant,



This notice contains important information about a price change on your Eversource electric bill.

Your electricity account is currently enrolled in Lincoln Green Energy Choice, the Town's electricity program, in the **Lincoln 100% Green** option, and you are receiving 100% of your electricity from new renewable sources in the New England region. Beginning in January, a new electricity supply contract with First Point Power will go into effect.

The new contract will bring two changes:

- 1. A lower price - Your new electricity Supply price will be 17.348 ¢/kWh.**
Your new price is more than 6 cents/kWh lower than your current price of 24.018 ¢/kWh, and you will continue to receive 100% of your electricity from new renewable sources in the New England region.
 - 2. Two years of price stability - Your new electricity Supply price is fixed for 24 months and will not change from January 2024 - January 2026.**
- Eversource's prices change, and their future prices are not known, so savings compared with Eversource cannot be guaranteed.*

Your options:

- ▶ **Take no action and remain in Lincoln Green Energy Choice.** If you wish to continue participating in Lincoln Green Energy Choice at the Lincoln 100% Green level, no action is required. Your enrollment will renew automatically at the new, lower price in January 2024. You will first see the new price on your February 2024 Eversource electric bill.
- ▶ **Change to another option in the program.** You may choose to opt down to Lincoln Standard Green to receive an additional 38% to 44% of your electricity from renewable sources, or opt down to Lincoln Basic and receive an additional 2% of your electricity from renewable sources.
- ▶ **Leave the program with no penalty or fee.** You are free to either return to Eversource's Basic Service pricing or sign your own contract with an electricity supplier.

To make a change, visit LincolnGreenEnergyChoice.com or contact customer support with Lincoln's program consultants at 1-844-651-8919. Please have your Eversource electricity account number ready when you call.

(More information on the back. ▶)

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Renewable energy From new resources in the New England region (MA Class I RECs)**					
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Required by state law	24% - 2024 27% - 2025	24% - 2024 27% - 2025	24% - 2024 27% - 2025	24% - 2024 27% - 2025	
Total from new resources in the New England region (MA Class I RECs)	62% - 2024 71% - 2025	100% - 2024 100% - 2025	26% - 2024 29% - 2025	24% - 2024 27% - 2025	
From other clean or renewable resources, required by state law***	38% - 2024 36% - 2025	38% - 2024 36% - 2025	38% - 2024 36% - 2025	38% - 2024 36% - 2025	
Exit terms	Leave any time. No exit charge.	Leave any time. No exit charge.	Leave any time. No exit charge.	Leave any time. No exit charge. However, large business customers may receive a billing adjustment charge or credit.	

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 ** The renewable energy added by the Town of Lincoln in the three program options is from new resources in the New England region (MA Class I RECs), which are renewable energy projects built in 1998 or later and which are primarily wind and solar energy projects but can be other types of technologies. Lincoln’s contract specifically excludes facilities that burn biomass.
 *** These other resources include waste-to-energy, nuclear, and large hydro projects, among others.

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The new contract will bring two changes:

- 1. A lower price - Your new electricity Supply price will be 14.631 ¢/kWh.**
Your new price is more than 6 cents/kWh lower than your current price of 21.206 ¢/kWh and also lower than Eversource’s upcoming Basic Service price of 17.251 ¢/kWh, which will take effect on January 1. *Because Eversource’s future prices are not known, future savings compared with Eversource cannot be guaranteed.*
- 2. Two years of price stability - Your new electricity Supply price is fixed for 24 months and will not change from January 2024 - January 2026.**

Your options:

- ▶ **Take no action and remain in Lincoln Green Energy Choice.** If you wish to continue participating in Lincoln Green Energy Choice at the Lincoln Basic level, no action is required. Your enrollment will renew automatically at the new, lower price in January 2024. You will first see the new price on your February 2024 Eversource electric bill.
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 *** These other resources include waste-to-energy, nuclear, and large hydro projects, among others.

► **For more information or to ask questions, please visit LincolnGreenEnergyChoice.com or contact customer support with Lincoln’s program consultants at 1-844-651-8919.**

Attachment IV.B.7.b.i Annual Product Information

Table IV.B.7.b.i Annual Product Information – All customer classes				
2023 (ends Jan 2023)		Standard Green (Default)	100% Green (Opt-In)	Basic (Opt-In)
Rate Components (in \$/kWh)				
Supply and Renewable Energy Content		0.11725	0.14043	0.10651
Consultant Services		0.00100	0.00100	0.00100
TOTAL		0.22316	0.24018	0.21206
Renewable Energy Content (in % of total)				
Required		59.17	59.17	59.17
Voluntary	MA Class I	27.00	81.00	2.00
TOTAL		86.17	140.17	61.17
Supplier Name		First Point Power, LLC	First Point Power, LLC	First Point Power, LLC
Effective Dates		March 2021 – January 2023	March 2021 – January 2023	March 2021 – January 2023

Table IV.B.7.b.i Annual Product Information – All customer classes				
2023 (starts Jan 2023)		Standard Green (Default)	100% Green (Opt-In)	Basic (Opt-In)
Rate Components (in \$/kWh)				
Supply and Renewable Energy Content		0.22216	0.23918	0.21106
Consultant Services		0.00100	0.00100	0.00100
TOTAL		0.22316	0.24018	0.21206
Renewable Energy Content (in % of total)				
Required		59.17	59.17	59.17
Voluntary	MA Class I	32.00	78.00	2.00
TOTAL		91.17	137.17	61.17
Supplier Name		First Point Power, LLC	First Point Power, LLC	First Point Power, LLC
Effective Dates		January 2023 – January 2024	January 2023 – January 2024	January 2023 – January 2024

Table IV.B.7.b.i Annual Product Information – All customer classes						
2023	Standard Green (Default)		100% Green (Opt-In)		Basic (Opt-In)	
Participants	#	kWh	#	kWh	#	kWh
Residential	1,268	14,279,849	215	2,326,419	137	1,823,949
Low-Income	72	408,536	0	0	4	22,384
Small Commercial & Industrial	124	1,817,978	2	8,930	3	8,854
Large Commercial & Industrial	9	940,191	0	0	2	29,629
TOTAL	1,473	17,446,554	217	2,335,349	146	1,884,816

Attachment IV.B.7.b.ii Annual Product Rate Component Information

Table IV.B.7.b.ii – Annual Product Rate Component Information	
Rate Component	Revenue (in \$)
Supply and Renewable Content	4,549,919
Consultant Services	21,667

Descriptions:

Supply and Renewable Content

The Supply and Renewable Content rate component covers the cost of the products and services necessary to provide firm power supply to program participants, including:

- electrical energy;
- capacity;
- reserves;
- ancillary services;
- transmission services;
- the cost of distribution system losses; and
- congestion management.

This rate component also covers the cost of Renewable Energy Certificates (RECs), including:

- RECs needed to meet the requirements of state law; and
- additional RECs above state requirements as specified by the Town.

Consultant Services

The Consultant Services rate component covers the costs of administering the program, including:

- representing the Town before the Department of Public Utilities, including securing regulatory approvals and maintaining regulatory compliance;
- conducting procurements for electricity supply as needed;
- providing customer support by telephone and email;
- providing public education, including through in-person events, printed communications (signs, banners, brochures), electronic communications (video, slides), and social media;
- developing and maintaining a comprehensive, branded program website, including ongoing updates to ensure regulatory compliance;

- receiving customer requests to enroll, change program options, or opt-out; forwarding those requests to the electricity supplier; and monitoring implementation;
- overseeing periodic automatic-enrollment mailings to new customers;
- monitoring electricity supplier performance;
- monitoring electricity market and regulatory developments; and
- preparing reports to the Department of Public Utilities and the Town.

Attachment IV.B.7.b.iii Annual Voluntary Renewable Energy Content
Information

Table IV.B.7.b.iii – Voluntary Annual Renewable Energy Information	
Category of Renewable Energy	MWh/Certificates
MA Class I	7,353

Mechanism by which the purchases/retirements were tracked:

MA Class I

NEPOOL Generation Information System.