

2023 Annual Report for Grafton Energy Choice

For calendar year 2023, the Town of Grafton submitted the following Annual Report to the Massachusetts Department of Public Utilities (DPU) for Grafton Energy Choice.

The content of the Annual Report is stipulated by the DPU and is comprised of the following attachments:

- **Attachment III.C: Public Access** - Illustrates how the Town of Grafton provided access to program information during the year.
- **Attachment IV.A: Organizational Structure** - Shows how program administration responsibilities are divided between the Town, the Town's aggregation consultant, and the program's electricity supplier.
- **Attachment IV.B.1.c: Equitable Treatment of Customer Classes** - Describes any variances in treatment between customer classes.
- **Attachment IV.B.2: Procurement of Supply** - Presents the timeline of any electricity supply procurement undertaken during the year.
- **Attachment IV.B.6.a: Representative Opt-Out Notification** - Provides a representative Opt-Out Notification (automatic enrollment notification) from the calendar year. The Opt-Out Notification is sent by mail to new electricity account holders in Grafton to notify them of their eligibility for automatic enrollment in the program.
- **Attachment IV.B.6.b: Representative Notice of Product Change** - Provides a representative notice of a product change, if such a notice was issued during the year.
- **Attachment IV.B.7.b.i: Annual Product Information** - For each program option, provides details around price components, renewable energy content, and average number of accounts enrolled. Also provides the electricity supplier name and electricity supply contract price term.
- **Attachment IV.B.7.b.ii: Annual Product Rate Component Information** - Includes the total revenue for each rate component for the year.

Town of Grafton
2023 Municipal Aggregation Annual Report
November 1, 2024

Attachment III.C Public Access

Table III.C - Public Access to Plan/Ongoing Program Information	
Location	Description
Municipal website	Access to the Plan and detailed program information was provided through a link to the program website. Program announcements were posted on the home page.
Program website	The program website (https://GraftonEnergyChoice.com/) provided access to the Plan and other program documents, detailed product information, and contact information for both the program supplier and the consultant, MassPowerChoice, which was responsible for customer support. The site also featured easily accessible options for prospective customers to enroll and for current participants to change their program options or opt out of the program if desired.
Communication vehicles/ Outreach activities	
Social media accounts	Program updates were posted on the Town’s Facebook account.
Physical posting in municipal buildings	Program updates were posted on a bulletin board in Town Hall.
Mailings	Throughout the year, new utility Basic Service customers were sent Opt-Out Notices informing them of the program, their upcoming automatic enrollment, and the methods for opting out or selecting an optional product.

Attachment IV.A Organizational Structure

Table IV.A – Organizational Structure			
Core Functions	Performing Entity		
	Municipality	Consultant	Supplier
Liaisons/Representatives/Agents			
Municipal Representative/Agent before Department		X	
Liaison with DOER		X	
Liaison with Electric Distribution Companies		X	
Plan Elements			
Procurement of Supply		X	
Product Determination	X		
Other Funding/Costs	X		
Customer Enrollment			X
Customer Notifications/Outreach/ Education	X	X	
Ongoing Program Information	X	X	
Program Termination	X		
Annual Reports		X	
Customer Service		X	

Municipal contact for Department correspondence:

Evan Brassard, Town Administrator
508-839-5335
brassarde@grafton-ma.gov

Customer Service:

Municipality:

Cindy Ide, Executive Assistant
508-839-5335
idec@grafton-ma.gov

Consultant:

MassPowerChoice
844-241-8597
grafton@masspowerchoice.com

Supplier:

First Point Power
888-875-1711

Attachment IV.B.1.c Equitable Treatment of Customer Classes

Table IV.B.1.c Equitable Treatment of Customer Classes					
Plan Element					
Procurement of Supply (§ IV.B.2)	Product Rate Setting/Renewable Energy Content (§ IV.B.3)	Other Funding Sources/Costs (§ IV.B.4)	Customer Enrollment (§ IV.B.5)	Customer Notification (§ IV.B.6)	Ongoing Program Information (§ IV.B.7)
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Table IV.B.1.c identifies the Plan elements for which there may be variances in the treatment between customer classes or subclasses. Those variances in treatment are described below.

Medium/Large commercial and industrial customers enrolling in the Program after Program launch may be offered a market-based price rather than the contract price. Such differential treatment is equitable because these customers have more choices in the marketplace and impose greater costs on the Program than other customers when they join after Program launch.

Customers that previously opted out and later wish to re-enroll in the Program may be offered a market-based price. This differential treatment is equitable because these customers previously made a choice not to participate in the Program and as a result their load was no longer planned for by the electricity supplier.

Attachment IV.B.2 Procurement of Supply

Table IV.B.2 - Procurement of Supply	
Procurement Steps	Timeline
Issue RFQs/RFPs	N/A
Evaluate/Select Bids	N/A
Negotiate/Execute Contracts	N/A

Attachment IV.B.6.a Representative Opt-Out Notification



TOWN OF GRAFTON GRAFTON ENERGY CHOICE MUNICIPAL ELECTRICITY AGGREGATION PROGRAM NOTIFICATION LETTER

October 30, 2023

Dear Grafton Electricity Service Customer,

This letter contains important information about your electric bill. The Town of Grafton has an electricity aggregation program called **Grafton Energy Choice**. This program will change your electricity supplier and the price that is used to calculate the Supply Services portion of your National Grid electric bill. Through your participation in Grafton Energy Choice, you will support energy initiatives in Grafton.

If you received this letter, you will be AUTOMATICALLY enrolled in Grafton Energy Choice, unless you choose not to participate, in accordance with state law.

Your opt-out request must be postmarked by **December 2, 2023, to avoid automatic enrollment in the program.**

If you do not opt out, you will be enrolled in Energy Choice Standard at a price of:
10.80 ¢/kWh.

- **If you participate:** National Grid will remain your electric utility. You will continue to receive your electric bill from them and call them if the power goes out. But you will see First Point Power listed as your electricity supplier, and the program price will be used to calculate the Supply Services charge. Delivery charges will be unaffected.
- **If you do not participate:** The Supply Services charge on your National Grid electric bill will continue to be calculated using National Grid's Basic Service price, as it is now.

The Benefits to You

Potential savings - The program offers the potential for savings compared to National Grid's Basic Service prices. However, the program price is fixed until October 2024, while National Grid's electricity supply prices change seasonally, and future prices are unknown. As a result, the program price may not always be below the National Grid price, and savings are not guaranteed.

Choice - The program gives you two alternatives to National Grid's Basic Service: 1) Energy Choice Standard, which meets minimum state renewable energy requirements, and 2) Energy Choice Green, which offers 100% renewable electricity. You will be automatically enrolled in Energy Choice Standard, but you may choose Energy Choice Green.
(Details for both on back.)

Price stability - Your electricity supply price will not change before your October 2024 meter read. As explained previously, this price stability makes the program different from National Grid's Basic Service, which you have now. Price stability also makes the program different from many commercial offers that you may receive by mail or by phone.

If you are on a budget plan or are eligible for a low-income delivery rate or fuel assistance, you will continue to receive those benefits.

Grafton Energy Choice

Your New Electricity Supply Price

10.80 ¢/kWh

This price will be fixed until your October 2024 meter read. Compare to National Grid's prices on the back. ▶

Customer Support

1-844-241-8597

GraftonEnergyChoice.com
grafton@masspowerchoice.com

Don't Want to Participate?

There is no penalty or fee to opt out of Grafton Energy Choice, and you may opt out at any time.

If you choose not to participate, you will remain on National Grid's Basic Service price.

To opt out before being enrolled, do one of the following. To avoid automatic enrollment, submit or postmark your opt-out request by **December 2, 2023**:

- ▶ Sign & return the enclosed reply card.
- ▶ Opt out online at **GraftonEnergyChoice.com**.
- ▶ Call customer support at **1-844-241-8597**.

Program Options & Pricing

You will be automatically enrolled in Energy Choice Standard. To make a change, visit [GraftonEnergyChoice.com](https://www.graftonenergychoice.com) or call customer support at 1-844-241-8597. Please have your National Grid account number available. The Commonwealth of Massachusetts requires that all electricity supply products include a minimum of 59.2% from renewable energy resources in 2023. Grafton Energy Choice Standard meets the minimum requirement. Grafton Energy Choice Green exceeds this requirement.

Grafton Energy Choice options:	You will be enrolled here ▼		If you do not wish to participate:
	Energy Choice Standard (automatic enrollment)	Energy Choice Green (100% renewable energy option)**	National Grid's Basic Service (if you opt out)
Price	10.80 ¢/kWh*	11.708 ¢/kWh*	18.213 ¢/kWh - residential 17.262 ¢/kWh - commercial 20.840 ¢/kWh - industrial in the SEMA load zone 21.015 ¢/kWh - industrial in the WCMA load zone
Price period	Enrollment - October 2024	Enrollment - October 2024	November 1, 2023 - July 31, 2024, residential and commercial. November 1, 2023 - January 31, 2024, industrial.
Renewable energy content Renewable energy added voluntarily by Grafton	-	78%	-
Premium renewable energy in the New England region (MA Class I RECs), required by law	22%	22%	22%
Additional renewable or clean energy required by law	37.2%	37.2%	37.2%
Exit terms	Leave any time. No exit charge.	Leave any time. No exit charge.	Leave any time. No exit charge. However, industrial customers only (rates G-2 and G-3) on the fixed-price Basic Service option may receive a billing adjustment, which may be a credit or a charge.

* Grafton Energy Choice prices include a \$0.001/kWh administrative fee and also a \$0.001/kWh fee to support energy initiatives in the Town of Grafton and Grafton Energy Choice program management. Program prices could increase as a result of a change in law that results in a direct, material increase in costs during the term of the electricity supply agreement.

** Grafton Energy Choice Green is a 100% renewable offering. It includes the minimum amount of MA Class I RECs required by law each year plus additional renewable energy added voluntarily by Grafton needed to reach 100%. Grafton's electricity supplier must also purchase other renewable or clean energy to meet state requirements. As a result, the total of the renewable amount for Grafton Energy Choice Green exceeds 100%.

Frequently Asked Questions

Are savings guaranteed? No. National Grid's fixed Basic Service prices change seasonally, and future prices are not known. National Grid's Basic Service prices will next change on August 1, 2024, for residential and commercial accounts and February 1, 2024, for industrial accounts.

I have already signed my own contract with an electricity supplier. Should I opt out of the Grafton Energy Choice program? Yes, you should opt out of the program if you received this letter and *also* you have an existing electricity supply contract that you wish to preserve. Failure to opt out will result in your enrollment in the program, which could trigger penalties from your electricity supplier.

I have a tax-exempt account. How can I retain my account's tax-exempt status? Taxes will be billed as part of the program's power supply charge. Customers are responsible for identifying and requesting an exemption from the collection of any tax by providing appropriate tax-exemption documentation to First Point Power. Visit [GraftonEnergyChoice.com](https://www.graftonenergychoice.com) for information on where to submit your documentation.

If you have any additional questions, please do not hesitate to contact customer support at grafton@masspowerchoice.com or 1-844-241-8597. Our Town consultants will be happy to help you. Or visit the website for more information: [GraftonEnergyChoice.com](https://www.graftonenergychoice.com).

Attachment IV.B.6.b Representative Notification of Product Change

There was no price or product change in the year 2023.

Attachment IV.B.7.b.i Annual Product Information

Table IV.B.7.b.i Annual Product Information – All customer classes			
2023		Standard (Default)	Basic (Opt-In)
Rate Components (in \$/kWh)			
Supply and Renewable Energy Content		0.10600	0.11508
Consultant Services		0.00100	0.00100
Municipality Services		0.00100	0.00100
TOTAL		0.10800	0.11708
Renewable Energy Content (in % of total)			
Required		59.17	59.17
Voluntary	MA Class I	0.00	20.00
	National Wind	0.00	58.00
TOTAL		59.17	137.17
Supplier Name		First Point Power, LLC	First Point Power, LLC
Effective Dates		October 2021 – October 2024	October 2021 – October 2024

Table IV.B.7.b.i Annual Product Information – All customer classes				
2023	Standard (Default)		Basic (Opt-In)	
Participants	#	kWh	#	kWh
Residential	5,488	43,711,883	54	430,354
Low-Income	279	2,038,999	2	15,651
Small Commercial & Industrial	499	4,138,987	11	108,139
Large Commercial & Industrial	9	2,202,799	0	0
TOTAL	6,275	52,092,668	67	554,144

Attachment IV.B.7.b.ii Annual Product Rate Component Information

Table IV.B.7.b.ii – Annual Product Rate Component Information	
Rate Component	Revenue (in \$)
Supply and Renewable Content	5,585,594
Consultant Services	52,647
Municipality Services	52,647

Descriptions:

Supply and Renewable Content

The Supply and Renewable Content rate component covers the cost of the products and services necessary to provide firm power supply to program participants, including:

- electrical energy;
- capacity;
- reserves;
- ancillary services;
- transmission services;
- the cost of distribution system losses; and
- congestion management.

This rate component also covers the cost of Renewable Energy Certificates (RECs), including:

- RECs needed to meet the requirements of state law; and
- additional RECs above state requirements as specified by the Town.

Consultant Services

The Consultant Services rate component covers the costs of administering the program, including:

- representing the Town before the Department of Public Utilities, including securing regulatory approvals and maintaining regulatory compliance;
- conducting procurements for electricity supply as needed;
- providing customer support by telephone and email;
- providing public education, including through in-person events, printed communications (signs, banners, brochures), electronic communications (video, slides), and social media;

- developing and maintaining a comprehensive, branded program website, including ongoing updates to ensure regulatory compliance;
- receiving customer requests to enroll, change program options, or opt-out; forwarding those requests to the electricity supplier; and monitoring implementation;
- overseeing periodic automatic-enrollment mailings to new customers;
- monitoring electricity supplier performance;
- monitoring electricity market and regulatory developments; and
- preparing reports to the Department of Public Utilities and the Town.

Municipality Services

The Town intends to use the Municipality Services rate component to support the development of new renewable energy projects.

Attachment IV.B.7.b.iii Annual Voluntary Renewable Energy Content Information

Table IV.B.7.b.iii – Voluntary Annual Renewable Energy Information	
Category of Renewable Energy	MWh/Certificates
MA Class I	111
National Wind	321

Mechanism by which the purchases/retirements were tracked:

MA Class I

NEPOOL Generation Information System.

National Wind

ERCOT tracking system.